

James D Warren Jr CMC®

Certified Management Consultant • Business Strategist
Problem Solver • Author • Entrepreneur • Coach • Speaker
Leader • Internationalist • Technical Arbitrator • Musician



Jim has been a management consultant since 1979, including Partner/Managing Director responsibilities at two Big 5 firms. He is a results-oriented executive with 30 years experience, and a proven reputation for defining entrepreneurial vision, leading major diverse business groups, implementing successful groundbreaking solutions, and delivering innovative results.

Problems Solved Globally

“We are a 150 year old global manufacturer. We operate individually across Asia, Australia, Europe and the both Americas. Our customers are global, and we are not. Help us determine what to do, how to integrate our cultures and systems, and help us project manage it.”
- CEO of global explosives company

“We have operations in San Jose, Taiwan, Japan, Hong Kong and Europe. No one wants to talk to one another. Can you investigate and tell me what’s really going on? Is it the system, the people or the process?”
- VP of software company

“We are a consulting firm with operations in Malaysia and clients in all of Asia. How do we go to market and integrate diverse cultures and backgrounds.”
- Managing Partner of consulting firm

He is the Managing Partner of JD Warren Associates LLC, a management consulting firm that specializes in solving business problems, and defining new opportunities that utilize proven methods involving strategy, business processes, technology and people.

BSE - Industrial and Operations Engineering, University of Michigan
BA - Music Literature and Organ Performance, University of Michigan
MBA - Finance and Information Systems, University of Michigan

Executive Education

- ❑ **Cost Reduction and Revenue Increase: Understanding the Strategic Activity Relationship**
Revenue is not increasing. Competition is fierce. The bottom-line is not holding. You need to do something, but why and how? Jim shows the way to link and optimize Strategy and Execution by understanding the relationship of Strategic Activities to Strategy, to the *Functionally-oriented Financial Statements* and to the *actual Business Processes* that really matter.
- Lorman Educational Services, four sessions, 2004, four USA cities
- Lorman Educational Services, web seminar, May, 2006, USA
- ❑ **New Age Project Management: Objectives and Execution as One**
Old project methods are insufficient. Speed, and achieving the desired objectives are expected. But how? “Things keep changing.” Jim has implemented over 200 global projects, and shares his proven framework.
- British Computer Society, Executive Seminar, Feb 2005, London
- ❑ **The Real Role of Management Consulting in the Information Age**
What is the real difference between a management consultant and a technical implementor, and why does it matter to the business? Learn the internal business objectives of the service provider types, the differences in their delivery, and proven ways you should use a consultant for the greatest value.
- Institute of Management Consultants, Annual Meeting, Oct, 2003, USA
- ❑ **Advising the C-Level: What You Can See When You’ve Walked in Their Shoes**
Advising the C-Level (CEO, COO, CFO, CIO) requires knowledge and art. It is not that difficult - once you know the language. Jim helps explain the view from the corner office, and the translation, so you can be effective
- Project Management Institute, Seminar, Jan, 2006, USA

PUBLICATIONS -

“The Real Role of Management Consulting in the Information Age”
Management Consulting - An Introduction, p. 27
ICFAI Books, The ICFAI University Press
ICFAI Business School
Hyderabad, India

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